



Benefits Of Choice

### **What makes us unique?**

Most brokers focus on core benefits only- Health, Vision, Dental, Life- we look at the *complete* benefit package, specializing in voluntary benefits as well as offering Group products and Health Insurance to both companies and individuals.

Employers today have to be very creative in offering benefits. Because health insurance premiums continue to increase, it becomes more difficult to offer the benefits that employees may want or need. Therefore, adding a voluntary benefit option gives your employees' choices in their benefit package based on their individual needs. The benefits pay cash directly to an employee above and beyond "traditional" insurance. Offering supplemental benefits is an easy way to expand your company's benefits while at the same time helping to attract and retain employees.

### **What does it cost the company?**

Having Benefits of Choice analyze your benefits and carriers or offer programs to your employees does not cost the company any extra. Utilizing a broker is already built in to any carrier's premiums. The premiums would be the same whether you shop directly with the individual carrier or not.

Supplemental benefits are 100% employee paid, so offering them is a way your company can enhance your employees' overall benefits without adding cost to your bottom line. We do not change benefit plans you may already have in place if they are the right fit.

### **Why Benefits of Choice?**

After spending time with you to gain an understanding of your current benefits package, we assess where there may be a gap in the benefits offered. We can then determine which carriers' coverage options best match your needs as we represent multiple carriers. Our top priority is finding ways to offer your employees more for less.

*Consider us today... Your benefits...Your choice*

Benefits of Choice  
3111 Espresso Way  
York, PA. 17406  
Office: 717-747-2840  
Cell: 717-968-8288  
Fax: 717-884-7884

E-mail: [missy@benefitsofchoice.com](mailto:missy@benefitsofchoice.com)